NEW HAVEN PORT AUTHORITY 2014 AUDIT RESULTS

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FINANCIAL STATEMENTS

JUNE 30, 2014 AND 2013

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INDEPENDENT AUDITOR'S REPORT

To the Board of Commissioners of the New Haven Port Authority

We have audited the accompanying financial statements of the New Haven Port Authority, a component unit of the City of New Haven, which comprise the statements of net position as of June 30, 2014 and 2013, and the related statements of revenues, expenses and changes in net position and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financials statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the New Haven Port Authority as of June 30, 2014 and 2013, and the respective changes in financial position for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3-4 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operating, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

V.M. Byskee Grayang, P.C.

Hamden, Connecticut November 6, 2014

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

JUNE 30, 2014 AND 2013

The Management's Discussion and Analysis of the New Haven Port Authority's (the "Authority") financial performance provides an overall review of the Authority's financial activities for the year ended June 30, 2014. The intent of this discussion and analysis is to look at the Authority's financial performance.

These financial statements have been prepared using the requirements stipulated by the Governmental Accounting Standards Board, Statement No. 34, Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments ("GASB 34"). Under GASB 34, the Authority is considered a special purpose government engaged in a business-type activity. As such, the Authority uses the economic resources measurement focus and accrual basis of accounting.

Financial Highlights:

- Total assets at June 30, 2014 were \$584,584, of which \$555,572 were considered current assets. Total assets increased by \$73,516 from 2013.
- Total liabilities were \$5,570, all of which are classified as current liabilities. A decrease of \$569 from 2013.
- Unrestricted net position was \$550,002 of which \$375,000 has been designated by the Board for major expenditures, an increase of \$74,085.
- Revenues totaled \$149,880, an increase of \$7,938. All of the Authority's revenues for the year ended June 30, 2014 were from license fees associated with the leasing of land within the Port District. Expenses for the year ended June 30, 2014 totaled \$102,833 resulting in net operating income of \$47,047. Operating income decreased by \$2,514.

The following financial statements are presented:

The statement of net position presents the financial position of the Authority as of a specific date. It provides information about the nature and amounts of resources (assets), obligations (liabilities) and net assets.

The statement of revenue, expenses and changes in net position presents changes in net assets (revenue and expenses) over the course of the year. This statement measures the Authority's profitability and success in funding its expenses through user charges.

The statement of cash flows presents the cash activities of the Authority segregated by three major cash flow categories: operating activities, capital and related financing activities and investing activities. This statement may be useful in determining changes in the liquidity of the Authority and in understanding how cash and cash equivalents were used during the year.

Progress continued to be made on projects discussed in last year's report, among them the reconstruction of Waterfront Street including rail crossings to New Haven, Magellan, Gateway and Gulf Terminals have been completed. Working with the Connecticut Department of Transportation, a request has been made for \$3,000,000 in port infrastructure funds to complete the design of rail sidings to connect the crossings to the

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

JUNE 30, 2014 AND 2013

terminal piers. Legislation authorizing the creation of a State-wide port authority passed in the 2014 Session; with an effective date of October 2015. The new authority will work with the local port authorities to market each of the three deep water ports and to identify infrastructure projects and funding opportunities to maintain the competitiveness of our seaports.

The Army Corps of Engineer's project to dredge the Federal Channel in New Haven Harbor to its authorized depth of thirty-five feet was completed by May 1, as prescribed by permit. A second Corps project, the restoration of the harbor's three breakwaters that had sustained considerable damage during Hurricane Irene and Super Storm Sandy, is now underway with a scheduled construction timeframe of twenty months. Yet a third Corps project looks promising, with the funding for a Navigational Study of New Haven harbor included in the Presidents FY15 budget, and a subsequent House appropriation secured, it now awaits authorization from the United States Senate.

During this past year we acted as the local sponsor for NOAA's Physical Oceanographic Real-Time System (PORTS), funding the operations and maintenance of the system to insure that pilots and shipmasters transiting the Port of New Haven would have accurate real-time information required to avoid groundings and collisions. We have supported a request before the State Bond Commission for funding to install the most current PORTS systems at all three deep water ports in Connecticut and to further fund maintenance and operations of the New Haven system for five years.

The Port Authority settled its appeal of the City's property tax assessment and negotiations to finalize a PILOT agreement have resumed. With respect to the Authority's property, we continue to license Parcels A & B to Gateway Terminal, Parcel C to New Haven Terminal and subsequently assigned to Harbor Terminal; and we entered into a new license agreement with John Moriarty & Associates, Inc. for portions of Parcels D & E. Under the terms of a Temporary Construction Easement with the City of New Haven, the State of Connecticut Department of Transportation (CONNDOT) continues to use Parcel 3 in conjunction with the testing, dewatering and transfer of dredge material. In addition, the State recently acquired Parcel 4 for the construction of Waterfront Street Extension and contractor staging. CONNDOT has also acquired a temporary construction easement over Parcel C for access during the reconstruction of Waterfront Street.

The interests of the Port Authority and the marine-related businesses within the district continue to be represented by management in several forums, as a member of the Marine Group established for Long Island Sound and charged with implementing a Concept of Operations for port security; at monthly meetings of the Connecticut Maritime Coalition, the Connecticut Maritime Commission and the New Haven Petroleum Co-op. In addition, the Executive Director is a member of the board of directors of the North Atlantic Ports Association and serves as Chair of its Traffic Board.

REQUESTS FOR INFORMATION

Questions concerning any of the information provided in this report or requests for additional information should be addressed to Judith Sheiffele, Executive Director, New Haven Port Authority, 200 Orange Street, Room G3, New Haven, CT 06510.

STATEMENTS OF NET POSITION

JUNE 30, 2014 AND 2013

ASSETS

		2014		2013
CURRENT ASSETS			**********	
Cash and Cash Equivalents	\$	517,804	\$	473,352
Accounts Receivable		29,393		1,665
Prepaid Expenses		8,375		7,039
Total Current Assets		555,572		482,056
LAND (NOTE 3)		29,012		29,012
TOTAL	\$	584,584	\$	511,068
LIABILITIES AND NET POSITION				
CURRENT LIABILITIES				
Accounts Payable and Accrued Expenses	\$	5,570	\$	5,323
Fuel Assistance Deposits	•	-	•	816
Total Current Liabilities		5,570		6,139
NET POSITION				
Invested in Capital Assets		29,012		29,012
Unrestricted		175,002		175,917
Board Designated for Major Expenditures		375,000		300,000
Total Net Position		579,014		504,929
TOTAL	\$	584,584	\$	511,068

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

FOR THE YEARS ENDED JUNE 30, 2014 AND 2013

	2014	2013
LICENSE FEE REVENUES	\$ 149,880	\$ 141,942
EXPENSES		
Payroll	49,197	49,535
Payroll Taxes	4,079	4,158
Utilities	1,136	2,460
Insurance	12,334	12,054
Legal Fees	10,581	7,561
Other Professional Fees	12,160	7,869
Dues and Subscriptions	5,285	5,407
Travel	505	738
Fuel Assistance Program	457	-
Physical Oceanographic Real-Time System	5,000	-
Miscellaneous	2,099	2,599
Total Expenses	102,833	92,381
OPERATING INCOME	47,047	49,561
NON-OPERATING REVENUES		
Interest Income	38	135
Gain on Sale of Land	27,000	-
Total Non-Operating Revenues	27,038	135
CHANGE IN NET ASSETS	74,085	49,696
NET POSITION - BEGINNING OF YEAR	504,929	455,233
NET POSITION - END OF YEAR	\$ 579,014	\$ 504,929

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30, 2014 AND 2013

		2014		2013
CASH FLOWS FROM OPERATIONS				
Receipts from License Agreements	\$	149,152	\$	143,301
Payments to Suppliers		(49,129)		(34,911)
Payments to Employees		(54,793)		(53,761)
Fuel Assistance Program, Net		(816)		816
Net Cash Provided By Operations		44,414		55,445
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest Income		38		135
Net Cash Provided By Investing Activities		38		135
NET INCREASE IN CASH AND CASH EQUIVALENTS		44,452		55,580
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	-	473,352		417,772
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	517,804	\$	473,352
RECONCILIATION OF OPERATING INCOME				
TO NET CASH PROVIDED BY OPERATING ACTIVITIES				
Operating Income	Ś.	47,047	\$	49,561
Adjustments to Reconcile Changes in Net Assets to Net Cash Provided by Operations: Change in Assets and Liabilities:	٧	47,047	7	43,301
Decrease (Increase) in Accounts Receivable		(728)		1,359
Decrease (Increase) in Prepaid Expenses		(1,336)		901
Increase (Decrease) in Accounts Payable and Accrued Expenses		247		2,808
Increase (Decrease) in Fuel Assistance Deposits, Net		(816)		816
Net Cash Provided By Operating Activities	\$	44,414	\$	55,445

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2014 AND 2013

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Introduction

The accounting and reporting framework and the more significant principles and practices of the New Haven Port Authority (the "Authority") are discussed in subsequent sections of this Note. The remainder of the Notes are organized to provide explanations, including required disclosures, of the Authority's financial activities.

On May 6, 2002, section 7-329b of the Connecticut General Statutes amended the term "port authority" to include the New Haven Port Authority. This act of the General Assembly provided the enabling legislation for the City of New Haven (the "City") to establish the New Haven Port Authority. On February 3, 2003, the New Haven Board of Aldermen adopted an ordinance creating the Port Authority for the purpose of developing, operating, and serving as an advocate for the port community and district within the City. The Authority is a component unit of the City of New Haven. The Authority commenced independent operations January 2008 upon the receipt of 14.3 acres of land known as East Shore Parkway and cash from the City.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The financial statements of the Authority are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The financial statements of the Authority are prepared in accordance with generally accepted accounting principles (GAAP) and apply Financial Accounting Standards Board (FASB) pronouncements and Accounting Principles Board (APB) opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict Governmental Accounting Standards Board (GASB) pronouncements, in which case, GASB prevails. The Authority also has the option to follow subsequent FASB guidance subject to the same limitations and elects to do so.

Revenue and Expense Classification

The Authority distinguishes operating revenue and expenses from nonoperating revenue and expenses in its statement of revenues, expenses, and changes in net position. Operating revenue consists of those revenues earned from license fees associated with the leasing of land within the port district. Operating expenses relate to the costs associated with administering, operating, and developing the port district in connection with its daily operations.

Cash and Cash Equivalents

Cash consists of monies held in checking accounts. Cash equivalents are comprised of money market funds.

Accounts Receivable

Accounts receivable include amounts due from licenses for the monthly use of certain premises and amounts due from the State of Connecticut related to the sale of a land parcel. The Authority uses the reserve for bad debt method of valuing doubtful accounts receivable which is based on historical experience and reviews of the existing receivables. Management has determined that all receivables are fully collectible; therefore no allowance for uncollectible accounts has been recorded in the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2014 AND 2013

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Financial Statement Presentation

Certain amounts in the 2013 financial statements have been reclassified to conform to the 2014 presentation.

Date of Management's Review

Subsequent events have been evaluated through November 6, 2014, which is the date the financial statements were available to be issued.

NOTE 2 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of the following in the Statements of Net Position at June 30, 2014 and 2013:

		2013
Deposits Money Market	\$ 97,709	\$103,296
	420,095	<u>370,056</u>
	\$517,804	\$473.352

As of June 30, 2014, the carrying amount of the Authority's cash and cash equivalents was \$517,804 with bank balances of \$521,471. The amount of bank balances covered under federal depository insurance was \$250,000. The remaining \$271,471 was uninsured.

The Authority entered into a third party custodial agreement with Citizens Bank in 2009 with the Bank of New York acting as custodian. The agreement collateralizes 102% of any uninsured deposits held by Citizens Bank.

NOTE 3 - LAND

There was no carrying value related to the land received from the City consistent with the City's accounting. Capitalized costs related to the land of \$29,012 are various legal and engineering fees paid by the Authority.

NOTE 4 – COMMITMENTS

The Authority, as owner, or in its capacity as agent for the City, is also the lessor under the terms of various license agreements on property owned by the Authority. Such licenses relate to the rental of certain land parcels located in the port district. Leasing arrangements require monthly license fee payments and include terms ranging from one to five years.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2014 AND 2013

NOTE 4 – COMMITMENTS (CONTINUED)

A schedule as of June 30, 2014 of minimum future rentals for the next five years on noncancelable license agreements where the Authority, as owner, is the licensor, is summarized as follows:

2015	\$157,308
2016	84,720
Total	\$242,028

NOTE 5 – CONCENTRATIONS

For the years ended June 30, 2014 and 2013, two license holders accounted for 96% and 100% of the Authority's license fee revenues, respectively.

NOTE 6 – RELATED PARTIES

The ordinance establishing the Port Authority for the City of New Haven provides for, among other things, that the Authority will be assessed a payment in lieu of taxes (PILOT) payable to the City on profit-making leases of all otherwise taxable property owned by the Port Authority. In addition, the Authority shall pay a PILOT to the City, in accordance with section 7-329u of the Connecticut General Statutes, in such an amount to be established should the Authority become profitable. In no case, however, shall any payment be made unless the Authority has sufficient funds to make such payment and to operate the Authority and maintain a reasonable reserve for necessary operating and/or capital expenditures.

During the year ended June 30, 2013, the City of New Haven's tax assessor assessed the value of the land owned by the Authority. The Authority disagreed with the valuation and filed an Appeal of the Assessment. In May the parties settled the case and in June, the Superior Court granted a judgment stipulating to the agreed upon assessments. These assessments will be used in determining future pilot payments.

The City provides computer equipment, telephone equipment, and office space to the Authority at no charge.

No amounts were due to or from the City for the years ended June 30, 2014 and 2013.

NOTE 7 – NET POSITION DESIGNATION

On November 6, 2014 and November 7, 2013, the Board of Commissioners approved resolutions designating an additional \$75,000 and \$50,000, respectively, of unrestricted net position to be restricted for special projects including land acquisition or capital improvements within the port district. The total amounts designated for special projects including land acquisition or capital improvements was \$375,000 and \$300,000 at June 30, 2014 and 2013, respectively.

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November 6, 2014

To the Board of Commissioners of the New Haven Port Authority

We have audited the financial statements of the New Haven Port Authority for the year ended June 30, 2014, and have issued our report thereon dated November 6, 2014. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated May 30, 2014. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the New Haven Port Authority are described in Note 1 to the financial statements. We noted no transactions entered into by the Authority during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There are no significant estimates at June 30, 2014.

Difficulties Encountered in Performing the Audit

We encountered no difficulties in dealing with management in performing and completing our audit.

Corrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representation

We have requested certain representations from management that are included in the management representation letter dated November 6, 2014.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Authority's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management prior to retention as the Authority's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the Board of Commissioners and management of the New Haven Port Authority and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

V.M. Byshee Jongang, D.C.

T. M. BYXBEE COMPANY, P.C.

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To the Board of Commissioners of the New Haven Port Authority

In planning and performing our audit of the financial statements of the New Haven Port Authority (the "Authority") as of and for the year ended June 30, 2014, in accordance with auditing standards generally accepted in the United States of America, we considered the Authority's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. However, as discussed below, we identified a deficiency in internal control that we consider to be a significant deficiency.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We did not identify any deficiencies in internal control that we consider to be material weaknesses.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following deficiency to be a significant deficiency in internal control:

As noted in the prior year, management relies upon the auditor to prepare financial statements in accordance with generally accepted accounting principles. Management does not have the knowledge of accounting principles to determine whether the disclosures are complete. The outsourcing of this service is not unusual in organizations of your size and is a result of management's cost benefit decision to use our accounting expertise rather than incur internal resource costs.

This communication is intended solely for the information and use of the Board of Commissioners and management, and is not intended to be and should not be used by anyone other than these specified parties.

V.M. Bykee Jongan, P.C.

Hamden, Connecticut November 6, 2014

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